



Dear Future Resident,

Thank you for your continued interest in WindsorMeade of Williamsburg—our goal is to keep you informed of important community information relevant to your plans for retirement. To that end, we want to share some very exciting news with you. As the economy slowly continues to recover and the housing market begins to show small signs of improvement, we recognize that the housing market “bubble” of 2004 won’t be experienced again for quite some time. Therefore, we have made the decision to significantly adjust our entrance fees so they are aligned with current home values and market conditions.

Reductions for the 90 percent refundable plan range from \$50,000 to \$128,000 based on floor plan selection. In addition, we are offering a new 50 percent refundable plan with entrance fees ranging from \$180,200 to \$501,500.

It is important for you to know we have not changed the lifestyle that our residents enjoy and that you desire! We strive to provide a maintenance-free, vibrant, active lifestyle experience where the choice is yours in all you do each day.

We will be delighted to talk with you about WindsorMeade, how it fits into your retirement plans, and how you can move in sooner than you thought possible because of the significant price adjustments we are offering. Please call us at 757-941-3615/1-866-403-5503 if you have questions or to schedule a visit.

**With warmest regards,
WindsorMeade of Williamsburg**

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